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BAILLIE v. CHUBB CondenseIt! TM ZDINAK (8/20/03)

	AILLIE v. CHUBB	Conden	selt! *** ZDINAK (8/20/03)
1		Page 1	Page 3
1 2	UNITED STATES DISTRICT COURT		1
3	SOUTHERN DISTRICT OF OHIO		2
1	WESTERN DIVISION		3
	ABSIEM DIVISION		4 INDEX
1	: XXVUGLAS W. BAILLIE, :		5
	Plaintiff, :		6 MICHAEL ZDINAK PAGE
3	vs. : CASE NO.		7 CROSS-EXAMINATION BY MR. NAPIER 4
	: C-1-02-062	:	B EXAMINATION BY MR. MONTGOMERY -
)	: Defendant. :		9
	:	1	0
		1	EXHIBITS
3		1	(No exhibits were marked for identification.)
i	DEPOSITION OF: MICHAEL 2DINAK	1	3
;	TAKEN: By the Plaintiff	1	4
,	DATE: August 20, 2003	1	5
	TIME: Commencing at 1:05 p.m.	1	6
7	PLACE: Offices of:	1	7
	Keating Muething & Klekamp PLL 1400 Provident Tower	1	8
)	One East Fourth Street Cincinnati, Ohio 45202	1	9
l	BEFORE: RAYMOND E. SIMONSON	2	
	Registered Merit Reporter Notary Public - State of Ohio	2	
2 3	Notary Public - State of Onto	2	<sup>2</sup> DISK
		2	3
4		2	4
		Page 2	Page 4
1	APPEARANCES:		
1	APPEARANCES:		1 MICHAEL ZDINAK
	On behalf of the Plaintiff:		
2			1 MICHAEL ZDINAK 2 of lawful age, a witness herein, being first duly sworn as 3 hereinafter certified, was examined and testified as
2	On behalf of the Plaintiff:  MARK W. NAPIER, ESQ.  of  Freking & Betz		2 of lawful age, a witness herein, being first duly sworn as
2 3 4	On behalf of the Plaintiff:  MARK W. NAPIER, ESQ.  of  Freking & Betz  215 East Ninth Street Fifth Floor		<ul> <li>2 of lawful age, a witness herein, being first duly sworn as</li> <li>3 hereinafter certified, was examined and testified as</li> <li>4 follows:</li> </ul>
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2 3 4 5 6 7 8 9 10 11 11 12 13 14 15 16 17 18 19 20 21 22 22	On behalf of the Plaintiff:  MARK W. NAPIER, ESQ. of Freking & Betz 215 East Ninth Street Fifth Floor Cincinnati, Ohio 45202  On behalf of the Defendant:  DAVID K. MONTGOMERY, ESQ. of Keating Muething & Klekamp PLL 1400 Provident Tower One East Fourth Street Cincinnati, Ohio 45202  STIPULATIONS  It is stipulated by and between counsel for the respective parties that the deposition of MICHAEL ZDINAK, a witness herein, may be taken at this time by Counsel for the Plaintiff as upon cross-examination pursuant to the Federal Rules of Civil Procedure; that the deposition may be taken in stenotypy by the notary public-court reporter and transcribed by him out of the presence of the witness; that the transcribed deposition is to be submitted to the witness for his examination and	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 of lawful age, a witness herein, being first duly sworn as 3 hereinafter certified, was examined and testified as 4 follows: 5 CROSS-EXAMINATION 6 BY MR. NAPIER: 7 Q. Sir, would you state your name for the 8 record? 9 A. Michael Zdinak. 0 Q. How do you spell that? 1 A. Z-D-I-N-A-K. 2 Q. All right. Mr. Zdinak, my name is Mark 3 Napier. We briefly met before the deposition began. 4 Have you ever been deposed before? 5 A. No, I haven't. 6 Q. Let me go over a few rules, so to speak, or 7 suggestions that may make the process go a little bit 8 easier. 9 One thing you need to remember to do is to 10 try to make a verbal response to any questions I may ask so

F	Case 1:02-cv-00062-SAS Document 43  BAILLIE v. CHUBB Cond	3-2 Filed 09/15/2003 Page 2 of 16 lenseIt! <sup>™</sup> ZDINAK (8/20/03)
	Page 5	Page 7
1	courtesy.	1 Loss Control Managers and the management of those
2	If at any time I should ask you a question	2 individuals.
3	that you don't understand, let me know, and I'll try to ask	3 Q. What does a risk consultant do for Chubb?
	it or rephrase it until you do understand it.	4 A. A risk consultant is involved in what we call
5	You understand today, of course, that you're	5 machinery breakdown. They do mandated state inspections of
6	under oath?	6 boilers and pressure vessels. They do pre-underwriting
7	A. Yes.	7 surveys. They do accident investigations. Some of them
8	Q. You understand that that oath has the same	8 are qualified do infrared thermographic surveys and general
9	significance as if you were testifying in court before a	9 service inspections.
10	judge and jury?	10 Q. Generally, do they try to assess risk, or at
11	A. Yes.	11 least obtain data to assess risk?
12	Q. What is your current address?	12 A. They they assess exposure, controls.
13	A.	13 Q. And you are the Northern Zone Risk Consultant
14	Q. And what is your current home telephone	14 Manager?
15	number?	15 A. Yes.
16	A.	16 Q. So I think you've indicated there are 17 Risk
17	Q. And your date of birth?	17 Consultants in the Northern Zone, correct?
18	A.	18 A. Yes.
19	Q. And your marital status?	19 Q. And these 17 Risk Consultants operate out of
20	A. Married.	20 11 branch offices?
21	Q. And your wife's name?	21 A. Yes.
22	A. Janice.	22 Q. And they directly report to you for the
23	Q. Does your wife have anything to do with Chubb	23 technical side of what they do?
24	in terms of she's employed by Chubb	24 A. No. I won't say they directly they
	Page (	Page 8
	A. No.	1 directly report to the local Loss Control Managers.
2	Q or ever been employed by Chubb?	2 Q. Okay.
3	All right. Do you have any children?	3 A. I am their indirect report for technical
4	A. Yes.	4 assistance.
5	Q. What are the ages of your children?	5 Q. How long have you served in your current
6	A. 25, 22, 21, and 17.	6 capacity?
7	Q. Have any of your children ever been employed	7 A. In my current capacity, since January of
- 1	by Chubb?	8 2002.
9	A. No.	9 Q. Where are you physically located for your
10		10 office?
11	A. Chubb Group of Insurance Companies.	11 A. My office is physically located in
	1. Chaob Group of Induration Companies.	and the state of t

- 12 How long have you been employed by Chubb?
- 13 16 years.
- 14 Do you know your date of hire?
- 15 It was November 1986.
- What's your current position with Chubb? 16
- 17 I am the Northern Zone Risk Consultant A.
- 18 Manager.
- 19 Q. What are your duties and who are the people
- 20 that you service, so to speak?
- 21 A. I'm responsible for the 17 Risk
- 22 Consultants currently in the Northern Zone over 11 offices.
- 23 I have responsibility technically for those people, and I
- 24 have responsibility to work in conjunction with the local

- 12 Cincinnati, in the Scripps Center.
- 13 Q. What's the address there?
- A. 312 Walnut Street, Eighteenth Floor, 14
- 15 Cincinnati, Ohio, 45202.
- Who do you directly report to? 16
- 17 I directly report to Steve Hernandez.
  - And what is his title or position?
- He is the Zone Loss Control Manager. 19
- 20 And where is he located?
  - He's located in Chicago.
- 22 Do you report to anyone in the local
- 23 Cincinnati branch?
- A. No. 24

	,	
F	Case 1:02-cv-00062-SAS Document 43- BAILLIE v. CHUBB Condo	-2 Filed 09/15/2003 Page 3 of 16 nselt!
	Page 9	Page 11
1	Q. Why are you in Cincinnati as opposed to being	1 A. I would say lateral.
2	in Chicago?	2 Q. Was there any change in pay when you made
3	A. I transferred to Cincinnati in November of	3 that move?
4	1999, and held a position as the Regional Loss Control	4 A. Yes.
5	Manager until January of 2002.	5 Q. More pay? Less pay?
6	Q. You just remained in Cincinnati even though	6 A. More.
7	you've become	7 Q. Correct me if I'm wrong. My understanding of
8	A. Yes.	8 kind of the hierarchy is Zone, Region, Branch, and
9	Q now the Zone Manager, or Northern Zone	9 Production Offices for Chubb. Is that incorrect?
10	Risk Consultant Manager?	10 A. There's I don't I wouldn't say there's
11	A. Yes.	11 a regional office. There's a zone, yes.
12	Q. What was your position prior to coming to	12 Q. Why don't you give it to me?
13	Cincinnati in November of '99?	13 A. Okay. There is zone; there are regions.
14	A. I was the Zone Risk Consultant Manager for	14 Q. Okay.
15	the Northern Zone.	15 A. Okay. And within that region, there are
16	Q. Same position you hold now?	16 branches. I don't know that any one office is designated
17	A. Yes.	17 the regional office.

19

21

24

7

16

17

23

Q. Why don't you just briefly, if you could, 18

19 kind of go through your history? Give me the rundown of

20 your history with Chubb, the positions you've held,

21 beginning with your first position in November of '86. I'm

22 not looking for a lot of detail, but just sort of the

23 positions you've held.

A. November of '98, I was hired as the -- they 24

> Page 10 1

A. Doug Baillie.

Okay.

20 versus branch offices, yes.

23 direct report at that time?

1 called it at that time Boiler Machinery Department

2 Supervisor in Pittsburgh.

I was then promoted to the Zone Boiler 3

4 Machinery Manager in the Boiler Machinery Department. I

5 don't recall what year that was.

Q. Okay. Still Pittsburgh?

A. Still Pittsburgh, right. About nine to ten

8 years ago, we combined the risk consultants into Loss

9 Control from the Boiler Machinery Department. At that time

10 I was then attached to Loss Control as the Northern Zone

11 Risk Consultant Manager, still in Pittsburgh.

Q. All right. And that took us up, then, to 12

13 '99?

14 A. Right.

Q. In '99, you came to Cincinnati as the 15

16 Regional Loss Control Manager?

17 A. That's correct.

Q. What was the reason for your change from the 18

19 Northern Zone Manager to the Regional Manager in November 19

20 of '99?

21 A. The current Regional Manager had resigned,

22 and I applied for the position as a career change.

Q. Would that have been considered a lateral

24 move, a demotion, or promotion?

Q. And what was his position at that time?

A. Okay. And there are production offices

Q. Okay. Thanks. That helps clear it up. When 22 you came to Cincinnati in November of '99, who was your

At that time he was the Regional Branch

3 Manager for the Ohio Valley Region.

Q. Did you also have a dual reporting

relationship at that time?

A. Yes.

Q. Who was your other report?

A. In '99, when I assumed the position, it was

9 Kevin Neary.

Q. How do you spell Mr. Neary's last name? 10

N-E-A-R-Y. 11

What was his position and where was he 12

13 located?

A. He is the zone -- he was the Zone Loss 14

15 Control Manager, and he was located in Chicago.

O. For how long did you report to Doug Baillie?

Until January -- well, January of 2002, or

18 when he left. I don't know what date that was.

Whenever it was, until Baillie left?

Until Baillie left, right. 20

And did you and he work in the same office? 21

Did you each have your own individual office Q.

24 rooms?

4

5

Page 13

A. Yes.

1

- 2 Q. Okay. Where was your office room in relation
- 3 to his? Same floor?
- 4 A. It was on the same floor, on the -- on the
- 5 other side of the office, if you will.
- 6 Q. How would you describe your interaction with
- 7 Doug? Was it day to day?
- 8 MR. MONTGOMERY: Are you talking about
- 9 frequency, Mark?
- 10 MR. NAPIER: Yeah, frequency.
- 11 A. We saw each other every day that I was in the
- 12 office.
- 13 Q. Okay. How would you describe Mr. Baillie as
- 14 a boss?
- 15 A. I would say different than other managers
- 16 I've had. Okay.
- 17 Q. How would you describe him as being
- 18 different?
- 19 A. I saw him more. There was a lot more
- 20 interaction.
- 21 Q. Meaning that he was more accessible to you
- 22 than perhaps other managers?
- 23 A. He made -- that he made himself accessible,
- 24 and at times was just there.

- Page 14
- 1 Q. Just by his physical presence in the office?
- A. Or physical presence in the area where I sat.
- Q. Did you consider that to be a positive thing
- 4 or a negative thing?
- 5 A. I would say both. There were times it was
- 6 positive and times it was negative.
- 7 O. How was it positive? In what manner?
- 8 A. Positive in that, if there were current
- 9 branch issues that needed to be discussed, he was there and
- 10 we could do that. Actually, we could do that either in my
- 11 office or in his.
- 12 Q. If you had a problem or an issue to discuss,
- 13 did you find him to be quite accessible?
- 14 A. Yeah.
- 15 Q. You also -- was there a negative way in which
- 16 his accessibility -- or that you found his accessibility to
- 17 be negative?
- 18 A. Yes.
- 19 Q. In what way?
- 20 A. Doug had the same background as I of being in
- 21 Loss Control. I found it negative from the standpoint that
- 22 at times he was an overriding factor, and I felt that he
- 23 was directing the staff. There were times that I did not
- 24 feel that I was the manager.

- 1 Q. Are you saying that at times you felt that he
  - 2 interfered in your duties?
    - A. He interfered and overrode.
    - Q. Can you give an example?
    - A. I would -- if I had problems with a staff
  - 6 person as far as maybe reports and needing to get reports a

Page 15

Page 16

- 7 certain way and I was trying to have them understand the
- 8 current outstanding instructions on how we did reports,
- 9 Doug would say, "Well, I need you to bring me some of those
- 10 reports so I can look at them."
- He would critique them and he would say, "No,
- 12 they need to do it this way or that way."
- 13 And I would say, "Doug, no, that's not the
- 14 current outstanding instructions."
- 15 And he would say, "Well, back when I was in
- 16 Loss Control, this is how we did it."
- 17 And I would try to explain to him that that's
- 18 not the way we do it now. So at times that was
- 19 interfering. And at other times staff members would come
- The first of the state of the s
- 20 to me and say, "Doug was over and talked to me and told me
- 21 he wanted me to do this, and I should do this this way or
- 22 that way," and they would come to me because they knew that
- 23 was not the current way we were doing things.
- Q. Did it appear to you that his intentions were
- 1 good?
  - A. His -- his intentions were to get the job
  - 3 done.

2

- 4 Q. And he apparently had a loss control
- 5 background?
- 6 A. Yes.
- 7 Q. And it appeared to you that he felt that
- 8 could be useful in trying to help you accomplish your
- 9 goals?

20

- 10 A. He felt that he -- I could use him as a
- 11 sounding board.
- 12 Q. As a resource?
- 13 A. As a resource.
- 14 Q. When you would bring to his attention, then,
- 15 that processes or the way we do things in Loss Control had
- 16 changed, would he appear generally to be open to your
- 17 suggestions and your corrections?
- 18 A. Not always.
- 19 O. Sometimes?
  - A. Sometimes.
- 21 Q. But there was other times where he apparently
- 22 used his own judgment and went with his judgment?
  - A. What he did was, he went back to his
- 24 experience and said, "When I was in Loss Control, we did it

Page 20

- 1 this way, and I think that's the way it still should be
- 2 done. So that's the way I want it done." Not necessarily
- 3 saying -- in my opinion, he was telling me, even though we
- 4 changed, we were still doing it wrong.
  - Q. Now, was your -- you were in charge, of
- 6 course, of loss control, correct?
- A. That's correct.
- Q. Were you a profit center, so to speak, for
- 9 the branch?
- 10 A. No.
- 11 Q. If you had technical questions, who would you
- 12 typically go to?
- 13 A. I would go to my peers, other regional
- 14 managers. I would go to my zone manager.
- 15 Q. And your zone manager was who?
- A. Kevin Neary. 16
- 17 O. Okay.
- A. And that changed after a period of time. And 18
- 19 we also have zone specialists that specialize in different
- 20 types of things, such as property, Workers' Comp products.
- 21 And our procedure in Loss Control is that, if I locally had
- 22 a technical question, I was to go to the specialists within
- 23 Loss Control.

1

2

24 Q. And you typically would do that? 1 '99 --

2

11

20

- A. Um-hmm (nodding head affirmatively).
- -- how would you describe the state of the
- 4 Loss Control Department at that time?
  - A. I would say that it was in somewhat disarray.
- Who had been the Loss Control Manager prior 6
- 7 to you coming on the scene?
  - A. Kevin Neal.
- 9 Kevin Neal?
- 10 Neal.
  - Not Kevin Neary? Q.
- No. 12
- 13 Different person?
- (Nodding head affirmatively). 14
- Q. Do you know why Mr. Neal left as the Loss 15
- 16 Control Manager?
- A. No, I don't. All I know is he was pursuing a 17
- 18 career in wine.
- 19 So he left the company? Q.
  - A. Yes.
- When you describe the conditions being 21
- 22 somewhat in disarray, what do you mean? Can you be more
- 23 specific?
- 24 A. There were questions of quality of reports.

- A. Yes, I would.
- Q. What obligations did you have then to Mr.
- 3 Baillie as the Cincinnati Branch Office Manager?
- A. My obligations to Doug Baillie were to make
- 5 sure that the Loss Control Department operated efficiently,
- 6 effectively, and performed surveys and inspections as
- 7 requested by underwriting departments, both in our branch
- 8 and outside our branch.
- Q. How would your department, Loss Control,
- 10 be measured, or the performance be measured during the
- 11 time Mr. Baillie served as your manager or the branch
- 12 manager?
- 13 A. (No response.)
- 14 Q. Do you understand the question?
- 15 That was a little convoluted. Let me ask it
- 16 again. During the time Mr. Baillie served as the Regional
- 17 Branch Manager in Cincinnati, how was the Loss Control
- 18 Department that you were the manager of -- how were they
- 19 measured in terms of performance?
- 20 A. We were measured by productivity. We were
- 21 measured by quality of our written reports. We were
- 22 measured by involvement in branch activities. We were
- 23 measured by involvement in underwriting activities.
- 24 Q. When you came to the branch in November of

- 1 There were questions on product. There were questions on
- 2 productivity. There were questions on relationships with
- 3 the underwriting departments.
- Those relationships being poor, apparently? Q.
- 5
- Q. During the period that you served under Mr.
- 7 Baillie, would you say that productivity of your department
- 8 improved?
- 9 A. Yes.
- Q. Would you say that the quality of reports 10
- 11 improved?
- 12 A. Yes.
- Q. Would you say the involvement in branch
- 14 activities improved?
- 15 A. Yes.
- Q. And would you say that the relationships with
- 17 underwriting activities or underwriting improved?
- 18 A. Yes.
- 19 Q. You described earlier that Mr. Baillie was
- 20 different than other managers. And you talked about this
- 21 issue of him being accessible, sometimes that was good,
- 22 sometimes not so good, because you felt he maybe
- 23 interfered. Did his interference as you've described it in
- 24 your opinion ever impact the -- ever impact productivity?

5

8

11

17

20

23

1

BAILLIE v. CHUBB

Page 21

Yeah. Ī A.

In what way? 2 Q.

A. He would change schedules or ask people to do 3

4 something different than what they were already scheduled

5 unbeknownst to me. There were instances where he actually

6 told me he did the loss control while he was on the visit,

7 yet never wrote the report. So that affected the

8 productivity, because I was trying to manage those -- those

9 survey requests that came in, and I was giving them to

10 other members of the staff. So I had to say, "Okay, if you

11 made this appointment, you need to cancel it now." So it

12 did affect me, yes.

Somebody might have an appointment? 13 Q

14 A. Somebody may have already set something up.

O. And he said he took care of it, to save

16 someone making an extra trip to that location?

A. I wouldn't say -- no. I won't say not 17

18 because of making an extra trip; it was -- I'm not sure why

19 he did it.

15

Q. But he may have performed the loss control 20

21 function instead of someone having to do it in place of his

22 completing that task?

23 A. I would say he felt he fulfilled the loss

24 control function.

Page 22

Q. You had some disagreement with that? 1

2

Q. And the impact on productivity was someone

4 may have had an appointment and now they had to cancel?

MR. MONTGOMERY: Objection. Asked and 5

answered. 6

7 O. Is that correct?

A. Yes. 8

Q. Other than accessibility, how else was he 9

10 different than other managers?

A. I guess a good example would be: The number

12 of branch managers and managers that I worked for over the

13 years were people that assessed my -- when I would have my

14 performance review, they would assess my performance, we

15 would go over what my goals were and what I needed to

16 achieve, and that was, you know, the discussion during

17 performance review time.

18 With Doug, you wrote your own performance

19 review, you wrote your own goals, you went over them, and

20 he edited them or would add or delete from them, which a

21 lot of the other people did also. But at the end of my

22 performance review -- and this had never happened to me

23 before -- Doug said to me, "Okay, now it's your turn to

24 review me."

Q. Okay.

"Tell me what I'm doing right, what I'm doing

Page 23

Page 24

3 wrong," et cetera, et cetera.

Q. You didn't disagree with that, did you?

A. I felt very uncomfortable. I didn't --

You didn't like giving feedback to your own 6

7 superior?

A. Not in the context that he was asking for it,

9 or at least my perception he was asking.

O. You felt it should be anonymous? 10

A. No. I just don't believe that I was in a

12 position to assess his performance.

Q. Well, did you take that opportunity to 13

14 express to him your concerns about his impacting

15 productivity?

16 A. Yes, I did.

O. Okay.

 A. I did take that opportunity to tell him that 18

19 I felt that at times he was interfering.

Q. Okay.

A. And that at times he assumed the position of 21

22 the manager and made me a subordinate to my own staff.

O. Did he seem to listen to your comments and

24 feedback?

A. Yeah.

Q. You don't -- did that make you uncomfortable,

3 expressing those things, to the extent that you wish he

4 hadn't asked?

A. Yes.

Q. How would you otherwise have expressed to him 6

7 your concerns about the way he, as you say, at times may

8 have interfered?

A. Before he ever asked me that, if something

10 like that would happen, I would go into his office and say,

11 "I understand this is going on." And he'd say, "Yeah."

And I'd say, "Well, can we discuss it?" And 12

13 I'd explain to him what I was trying to accomplish. But I

14 would never say to him, "Well, I think you're interfering

15 with what I do," et cetera.

Q. You wouldn't be that direct, but you would 16

17 express to him your concerns?

18 A. Yeah.

Q. And he would listen? 19

A. He would listen, and then he would explain

21 why he did what he did, and, again, he would explain -- a

22 number of times he would say, "When I was in Loss Control,

23 this is how we did it."

There was quite a bit of interference as to 24

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1 his days in Loss Control, which were probably 10, 15 years

- 2 prior. We had a totally different way of doing things. We
- 3 were electronic. When Doug was in Loss Control, everything
- 4 was handwritten. We changed coverages. We changed
- 5 reports. We changed the way we did things.
- Doug readily voiced that he didn't agree with
- 7 that, and he didn't -- you know, in my opinion, he voiced
- 8 that he did not agree with the way Loss Control was being
- 9 run at that time; not just me, but in general, and what I
- 10 was doing, as a person that had a dual accountability,
- 11 trying to understand what Doug needed as the Regional
- 12 Branch Manager versus what I needed to do from the Loss
- 13 Control standpoint; a balance, if you will.
- Q. Did you ever go to anyone, such as Mr. Neary, 14
- 15 with what you complained about, what you described as
- 16 Doug's interference?
- 17 A. Yes.
- O. Who did you explain that to? 18
- A. I mentioned it to Kevin Neary, and I had 19
- 20 discussions with Diane Haggard, the HR manager, and also
- with Steve Hernandez, who replaced Kevin Neary.
- 22 Q. Did you ever talk to Tim Szerlong?
- 23 A. No, I didn't.
- When did you have discussions with Kevin 24

1 involvement in Loss Control.

- Q. What was Mr. Neary's reaction to your
- 3 comments?
- A. He tried to counsel me on how to deal with
- 5 that and how to deal with Doug and manage that, if you
- 6 will, manage my manager.
  - Q. What counsel did he give you?
  - A. To do kind of what I did, to explain to Doug,
- "This is kind of the way we do things now." And in some
- 10 cases, I think he counseled me to avoid Doug.
- Q. Just do it the way you thought you should do 11
- 12 it?

7

- A. (Nodding head affirmatively). Or contact 13
- 14 him.

17

- O. Do you know whether he ever contacted Mr. 15
- 16 Baillie on your behalf?
  - A. I believe he did.
- What are you basing that belief on? 18
- A. I recall at least on one occasion Doug coming 19
- 20 in to me and saying, "I talked to Kevin."
- Q. And what did Doug say beyond that he talked 21
- 22 -- about talking to Kevin?
- A. I really don't recall the conversation. I
- 24 recall him coming in and telling me that.

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- Q. Did you keep any notes or record of your 1
  - 2 conversation with Mr. Neary?
  - A. No, I didn't.
  - Q. Do you recall whether you kept any notes or
  - 5 records of any of your conversations with Mr. Baillie in
  - 6 which you expressed concerns about how you felt he may be
  - 7 interfering in your duties as Loss Control Manager?
  - A. No, I don't.
  - Q. Other than what you've described, are there
  - 10 any other times that you spoke to Mr. Neary regarding Mr.
  - 11 Baillie's and your perception that he was interfering in
  - 12 your duties as Loss Control Manager?
  - MR. MONTGOMERY: Objection. Asked and 13
  - 14 answered.
  - 15 Q. Go ahead.
  - Other than what I said to you before, no. 16
  - 17 And that was within about the first six
  - 18 months?
  - A. That's my recollection, yes. 19
  - Q. All right. Now, Mr. Baillie served as your 20
  - 21 Region Branch Manager for over two years, correct?
  - 22 A. Yeah, from the time I got there until he
  - 23 left, whatever that time period was.
  - O. So, other than that first six months, to the 24

- 1 Neary regarding Doug Baillie or your concerns about his
- 2 interference as you've described?
- A. I'd say within the first six months of my 3
- tenure as the Regional Loss Control Manager.
- O. Where did that conversation occur?
- A. I don't recall the physical location. It may
- 7 have been on the phone. It may have been when Kevin made a
- 8 trip to Cincinnati. But I only remember Kevin coming to
- Cincinnati once after I assumed the position.
- Q. Well, within those first six months, do you 10
- 11 think there was only one conversation you had with
- 12 Mr. Neary regarding your concerns over Doug Baillie? Or
- 13 was there more than one?
- 14 A. I don't recall.
- 15 But you believe at least one?
- 16 Um-hmm (nodding head affirmatively).
- Tell me the substance of the conversation as 17
- 18 best as you can recall.
- A. You know, I don't recall the exact words at 19
- 20 all. It was -- when I would discuss it, it would be just
- 21 the fact that Doug was, in my perception, assuming the
- 22 position of the Loss Control Manager and trying to the
- 23 direct the Loss Control operations in the direction he felt
- 24 they should go based on his previous knowledge and

Annette McKeehan Schoch, RMR (513-941-9464)

1 best of your recollection, there was no other times you

- 2 talked with Mr. Neary about your concerns regarding Mr.
- 3 Baillie?
- A. To the best of my knowledge.
- Q. And during this period of time, the
- 6 performance indicators for your department improved?
- A. Yes.
- O. You also indicated that you mentioned this to 8
- 9 Diane Haggard. For the record, who is Diane Haggard?
- A. Diane Haggard is the Human Resources Manager 10 11 in the Cincinnati branch.
- 12 Q. Was she in that capacity or position when you
- 13 arrived in November of '99?
- 14 A. Yes.
- Q. Do you know when you first mentioned to Diane 15
- 16 Haggard your concerns regarding Doug Baillie?
- A. I would say in the same time frame, early in 17
- 18 that first six months.
- 19 Q. Other than that first six months, is that the
- 20 last time, then, that you would have mentioned anything to
- 21 Ms. Haggard regarding your concerns of Doug Baillie?
- 22 No.
- There were other times? 23 Q.
- There were other times. 24

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- Q. Let's talk about that first six months. What 1
- 2 did you and Ms. Haggard discuss about Mr. Baillie during
- 3 that first six months?
- A. Again, my frustrations that Doug was
- 5 interfering with my ability to manage the group and
- 6 countermanding things that I had done with individuals and
- 7 was directing things. I would have some of the staff come
- 8 to me and say, "Well, Doug called me in his office and told
- 9 me he wanted to do this."
- My experience in the past has always been, if 10
- 11 someone within a manager's staff -- if someone within my
- 12 staff, the branch manager or superior of mine, wanted them
- 13 to do something, that they would come through me as the
- 14 manager and say, "Here's what I'd like to do. Who do you
- 15 suggest? Or, "Can we use so and so to do this?" Doug
- 16 didn't do that. He went directly to them and bypassed me,
- 17 and I voiced that to Diane.
- Q. What was her reaction to what you told her? 18
- A. She would, again, kind of counsel me as to, 19
- 20 you know, making sure that I -- that I, you know, took care
- 21 of that with my staff myself. And I know, on a number of
- 22 occasions, she talked to Doug about voicing my concerns to
- 23 her.
- Q. Did things seem to improve after you spoke 24

1 with Ms. Haggard?

A. I would say they stayed the same. I wouldn't

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Page 32

- 3 say they improved.
- O. No worse?
- 5 A. No.
- Q. How frequently would you -- how frequently 6
- 7 would you assess that Mr. Baillie somehow interfered in
- 8 your duties as Loss Control manager? Once a month? Twice
- 9 a month?
- A. I think it varied. There would be times that 10
- 11 it would be more often than not. I couldn't say, "Oh, it's
- 12 once a month or twice a month." There were times when, for
- 13 weeks at a time, it was very frustrating, and then I can
- 14 tell you there were times that, for a month, there was
- 15 nothing.
- 16 Okay.
- A. So there's not a frequency that you can say 17
- 18 it happened every other week or something.
- Q. There's no average that you could state? 19
- A. Oh, sure. I'll say -- at least every other 20
- week, I would say. It would depend on the activity.
- Q. Was that during -- was that throughout the 22
- 23 entire period of time that Doug served as your regional
- 24 branch manager?

A. Yes, I would say so. 1

- You indicated you talked to Ms. Haggard
- 3 during this first six months. How many conversations did
- 4 you have with her during the first six months regarding
- 5 your concerns over Doug Baillie?
- A. I don't recall the specific number.
- Q. After the six months, did you have further
- 8 conversations with Ms. Haggard regarding concerns you had
- 9 about Doug Baillie?
- 10 A. Yes.

- Q. Tell me when those occurred.
- A. Again, periodically, when a frustration 12
- 13 reached, or Doug had done something that was just, you
- 14 know, in my mind totally off base and I didn't know who to
- 15 go to, I would always look at Human Resources as a
- 16 resource, again, to go to explain these things and get
- 17 counsel, et cetera.
- 18 Q. Give me some specific complaints that you
- 19 made to Ms. Haggard about Doug Baillie.
  - A. I went to Diane about an incident where he,
- 21 Doug, had gone to an insured meeting with an underwriter
- 22 and made commitments for me and my staff that we couldn't
- 23 keep because they were -- they weren't what we were
- 24 currently doing in Loss Control. And I found out after the

1 fact, not through Doug, that he had made those commitments,

- 2 and I went to Diane about that.
- A. Commitments for service. To be honest with

Q. What were the commitments?

- 5 you, I can't remember the specific account or what those
- 6 commitments were today. It's been awhile, but they were
- 7 specific commitments for service and --
- Q. Were you present during the meeting?
- A. No.

3

- 10 Q. So you're saying that Mr. Baillie made some
- 11 commitments or made -- gave the customer expectation that
- 12 your department could not meet?
- A. Yes. 13
- 14 Q. How did you learn of this?
- A. One time I learned of it through the 15
- underwriter.
- Q. I'm talking about this time. I'm talking 17
- 18 about this --
- This one I learned from the underwriter. 19
- O. From the underwriter? 20
- 21 Yeah.
- Q. Who was the underwriter? 22
- A. I don't recall which underwriter it was, I'll 23
- 24 be honest with you.

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- O. Do you recall what the underwriter told you? 1
- A. Yeah. They came over and told me that Doug 2
- 3 had, or that we -- they went to this meeting with this
- 4 insured, and that commitments were made for -- again, I
- 5 don't know the specific services, that we had to perform
- 6 these specific services, and they wanted to know who was
- 7 going to do it and when we were going to do it.
- And I looked at them and said, "I have no
- 9 idea what you're talking about. What happened? What are
- 10 you talking about? And they said, "Well, we were at the
- meeting and Doug told so and so," again, whoever it was,
- 12 "that you guys would do this, this, and this."
- 13 And I said, "I'm going to have to go ask
- 14 Doug," I said, "because I don't know anything about it.
- 15 Oh, by the way, no, we didn't do that."
- Q. Did you go talk to Doug? 16
- 17 A. I did.
- O. What was his -- what was the comments he 18
- 19 made? What was your discussions?
- A. I told him that the underwriter had come to
- 21 me and mentioned that at this meeting this was discussed
- 22 and these were things that were committed to, and he said
- 23 yes. And I said, "Doug, we don't do that," and I explained
- 24 to him why and what to do, again what the rules and

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- 1 outstanding procedures were in Loss Control.
- And he said, "Well, back when I was in Loss
- 3 Control, we did those kind of things." He would always go
- 4 back to, "When I was in Loss Control," and, "That's what's
- 5 wrong with Loss Control today."
- And I'd say, "Doug, I hear you, but -- I did
- 7 say to him a couple of times, "Doug, Loss Control is
- 8 different today than when you were in Loss Control and we
- 9 can't do everything that way. It's changed and I have
- 10 obligations and commitments and requirements to Kevin Neary
- 11 or Steve Hernandez or other people," or, "I don't have the
- 12 resources or the people to be able to do those things, and
- 13 we don't do those things anymore."
- I never felt that I got a -- he never -- I
- 15 don't recall him ever saying to me, "Okay, Mike, I
- 16 understand." It was always, "Well, that's what's wrong
- 17 with Loss Control."
- 18 Q. Did he require that you make these
- 19 commitments or fulfill the commitments anyway?
  - A. He wanted us to do the best we can --
- 21 Okay.

20

23

8

- 22 -- to try and do some of it. I think --
  - Q. Were you able to accomplish some of the -- or
- 24 meet some of the customer's expectations?

- A. Again, not knowing the specifics of what they
- 2 were, I couldn't tell you specifically, yeah, we did, or,
- 3 no, we didn't. I just --
- O. When did this incident occur, if you recall?
- A. I don't know a specific date or time.
- Q. Do you know if this was a new customer, or 6
- 7 was it an existing customer?
  - A. I believe it was an existing.
- Q. But you yourself were not at the meeting? 9
- 10
- O. I think I asked you about what complaints did 11
- 12 you make to Ms. Haggard about Mr. Baillie, and you've
- 13 described this one incident. What was her reaction to what
- 14 you told her?
- 15 A. I believe she -- she listened, she
- 16 understood, and tried to understand better what was going
- 17 on and what we were doing and why things were wrong. I
- 18 don't know that she ever -- I mean, she didn't give me any
- 19 feelings and say, "Oh, yeah, there he goes again," or
- 20 something. I never got that. You know, she listened. I
- 21 know she recorded a lot of different things, and, again,
- 22 she would counsel me to, you know, "Well, do the best you
- 23 can," or, "Have this conversation with Doug," or, "I'll
- 24 have a conversation with Doug about it." But she never --

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1 you know, I don't recall anything specific.

- O. You don't recall her ever coming back to you
- and giving you any feedback about what she may have done? 3
- A. I don't recall, no.
- Q. Okay. Other than this one complaint, were
- 6 there any other complaints that you made to Ms. Haggard 7 about Mr. Baillie?
- A. Again, I think over the two-year period,
- whatever it was, I would say probably on a quarterly basis
- 10 I would go in, yeah, and voice my frustrations on Doug's
- 11 what I perceived as interference and my being able to do my 12 day-to-day work.
- O. Do you remember any specific complaints or 13
- 14 incidents, other than just this kind of general frustration
- 15 you've expressed?
- A. Yeah. I mean, frustration with him coming 16
- 17 over and coming to one of my staff members and saying,
- 18 "Okay, I want you to do this and you do this survey at such
- 19 and such time," or asking a staff person to do a project or
- 20 get him some information, unbeknownst to me. Yeah, those
- 21 are some of the specific things I went to her about."
- O. So he utilized your staff on occasions when 22
- 23 you felt he should have gone through you?
- 24 A. Yes.

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- Q. Do you know when he approached those staff if
- 2 you were there in the office, if you were available at the
- 3 moment?
- A. Yes, sometimes I was. There might have been
- 5 a time that I wasn't. I don't recall each incident, but
- 6 there were -- yes, there were times when I was in the
- 7 office, because the staff member would come to me after the
- 8 fact and say, "I just saw Doug and he pulled me in his
- 9 office and told me to do so and so."
- Q. Were these staff persons who worked only for 10
- 11 you?
- 12 A. Yes.
- Q. Okay. So they were staff persons within the 13
- 14 Loss Control Department?
- 15 A. Yes.
- Q. And they reported directly to you? 16
- 17
- Q. Did they ever perform functions that were 18
- outside of your department? 19
- 20 A. No.
- 21 O. Did you find that unusual, that Doug would on
- 22 occasion ask the staff person in your department to perform
- 23 some task?
- 24 Tasks that had to do with Loss Control, yes.

- 1 I never had Doug ask a staff member to perform a task
- 2 outside of the Loss Control Department. So they were
- 3 performing tasks that had a loss control function.
- Q. Your objection was he went directly to them 4
- 5 instead of to you?
- A. In my education, in my experience, all of
- 7 those things that he was asking were always directed and
- 8 managed by the local Loss Control Manager, not the Branch
- 9 Manager.
- Q. Other than what you've described as this one 10
- 11 incident with the meeting with the insured and an
- 12 underwriter, and you've expressed on a few occasions,
- 13 apparently, that he would go directly to a staff person and
- 14 ask them to do something without going through you first,
- 15 are there any other incidents or complaints that you can
- 16 recall you made to Diane Haggard regarding Mr. Baillie's
- 17 interference?

20

23

- MR. MONTGOMERY: Objection. I think you did 18
- misstate the record. There were other topics that 19
  - he did bring up. I'm not going to repeat them. I'm
- not trying to coach him, but I think there were 21
- other topics brought up that are on the record. 22
  - O. Let me put it a different way. Other than
- 24 what you already described on the record, are there any
  - Page 40
- 1 other incidents or complaints that you made regarding Mr.
- 2 Baillie?
- A. I don't recall anything specific that I
- 4 considered -- there's only one incident that I can recall
- 5 as being on an agency call with another manager,
- 6 underwriting manager.
- 7 Q. You were on an agency call?
- With another underwriting manager. 8
- 9 Q. Okay.
- 10 Doug was not with us.
- 11 Okay. Q.
- A. And this particular agent, unsolicited, had 12
- 13 mentioned about what a good party person Doug was and about
- 14 his drinking prowess. Neither of us commented or said
- 15 anything. When we left, I recall that manager saying to me
- 16 that he felt embarrassed to go to an agency and the thing
- 17 that they recall most about the branch manager is how he
- 18 partied. I don't recall if I ever discussed that with
- 19 Diane or not. That's an incident I remember happening.
- 20 This was an agent --
- 21 Yes. A.

- 22 -- who expressed this? Q.
- 23 Um-hmm (nodding head affirmatively).
  - Male or female? Q.

Page 11 of 16 ZDINAK (8/20/03) Filed 09/15/2003 Case 1:02-cv-00062-SAS Document 43-2 CondenseIt BAILLIE v. CHUBB Page 43 Page 41 1 into the record --A. Male. 1 A. Not that I can recall. Q. Do you remember who the agent was? 2 O. Let me finish the question. 3 3 A. No, I do not. A. I'm sorry. I thought you were done. Q. Do you remember the name of the agency? Q. I think you knew what I was going to ask, but A. No, I don't. 5 5 6 let me just put it in the record. Are there any other Q. Do you know when this incident occurred? 6 7 incidents that you can recall, other than what you've '99? 2000? 2001? 8 already stated for the record, in which you may have A. I'm going to say 2000. 8 9 complained to Diane Haggard regarding concerns you had Q. Who was the underwriting manager that you 9 10 about Doug Baillie? were with? 10 A. Not that I can recall. 11 A. Dave Corry. 11 Q. You also indicated Steve Hernandez, that you 12 Q. Corry? 12 13 may have mentioned concerns you had about Doug Baillie to 13 A. Yes. 14 Mr. Hernandez. Is that correct? O. How does Mr. Corry spell his name? 14 A. That's correct. A. C-O-R-R-Y. 15 15 O. And Mr. Hernandez was the Northern Zone Loss Q. Did the agent express where he had observed 16 16 17 Control Manager after Kevin Neary? 17 Doug's partying? That's correct. A. He was not specific about an incident or a 18 18 Q. What concerns or incidents did you express to time or where or what they were doing or whatever. 19 19 Q. Was this at some type of social function that 20 Mr. Hernandez regarding Doug Baillie? 20 A. The same concerns that I did to Kevin, that 21 Chubb would hold for the agents? 21 22 he was interfering, and at times I felt that he was A. That we were at? 22 23 controlling the department and not me. Q. Right. 23 Q. What was Mr. Hernandez' reaction to your A. No. We were just on a call. 24 24 Page 44 Page 42 Q. You were on a call? 1 comments? 1 A. He listened. He said that -- again, he gave 2 2 A. Yes. Q. I'm talking about the agent. Did he express 3 me some ideas of doing things and making sure that -- how 4 to keep Doug out of there and said that he would discuss 4 the context in which he expressed his opinion that Doug 5 seemed to be a partier? 5 with Doug my concerns, which he did. Q. Did you notice any change after what you A. No, he didn't. 6 7 understood -- after you understood that Mr. Hernandez had O. Did he say anything like at a golf outing or 8 talked to Mr. Baillie? 8 a business dinner? A. Not really. A. He wasn't specific at all. He just made that 9 Q. Didn't get worse? 10 comment in passing, and again unsolicited. 10 A. Didn't get worse. Didn't get better. My Q. Did he express any other -- did he express 11 12 opinion is that Doug listened, and then Doug continued to 12 any other concerns at that time about Doug Baillie's 13 do what Doug did. 13 performance? Q. Doug would listen, but apparently continued A. Just made the comment. 14 14 15 to use his own judgment? O. Just made the comment? 15 A. Um-hmm (nodding head affirmatively). 16 A. Yes. 16 Q. Did that -- do you recall whether you all Q. Are there any incidents or complaints 17 17 18 specifically that you haven't already expressed that you 18 lost any business from that agent as a result?

A. I don't recall. I wouldn't know. 19

Q. You're not aware of any negative impact that 20

21 that agent's perception may have had on the agent's

22 dealings with Chubb?

A. I don't know of that, no. 23

24

Q. Anything else that you haven't already put

19 can recall that you made to Mr. Hernandez, other than this

20 kind of general complaint about interference?

A. Not that I can recall.

21

22 Q. I think I asked you this earlier. You never

23 had any discussions or expressed any concerns about Doug

24 Baillie to Mr. Szerlong, did you?

Page 12 of 16 7 DINAK (8/20/03 Filed 09/15/2003 Case 1:02-cv-00062-SAS Document 43-2 CondenseIt! BAILLIE v. CHUBB Page 47 Page 45 What year or quarter, or semester or year did A. No. 1 2 you attend? O. Do you know whether or not Diane Haggard ever That was back in the '80s. It was awhile 3 expressed or relayed any of your concerns about Doug 3 4 ago. 4 Baillie to Tim Szerlong? Was it after high school? 5 A. I do not know. A. No. After high school, I went into the Navy. O. Do you know whether or not Kevin Neary or 6 6 7 I spent 12 and a half years in the Navy and was educated in 7 Steve Hernandez related any of your concerns about Doug 8 nuclear power in the Navy. 8 Baillie to Tim Szerlong? O. What was your last rank in the Navy? 9 9 A. No, I do not. A. Chief Petty Officer, E7. 10 O. You expressed that, during performance 10 Did you receive an honorable discharge? 11 reviews, he would ask you for feedback on how he was doing, 11 12 and that that made you somewhat uncomfortable. Correct? Yes. 12 What year were you discharged? 13 13 A. Correct. 14 1979. Q. But you would use those opportunities, would 14 Taking you back, can you recall what year you 15 15 you not, to give him some feedback about how you felt he 16 would have attended college? 16 was interfering at times with your duties? A. No. In the '80s. 17 MR. MONTGOMERY: Objection. Asked and 17 Q. In the '80s is the best you can remember? 18 18 answered. 19 19 A. I -- as I -- I think I indicated before I Okay. And you started with Chubb in November 20 20 would tell him that things were different from when he was 21 in Loss Control and that there were times that I felt that 21 of '86? A. Yes. 22 he was running the Department and not me, yes, I did. 22 Did you ever have an occasion to attend any 23 Q. Okay. Other than this feedback component of 23 24 your performance reviews, how did you feel he was regarding 24 social functions with Mr. Baillie? Page 48 Page 46 A. I attended a couple of March Madness 1 your performance reviews? Was he fair? 2 functions that we had during the NCA Tournament, at the A. Yeah. 3 beginning of the NCA Tournament. Q. Did you have any particular criticism as to 3 Q. And was this something at which agents would 4 how he conducted performance reviews, other than this 5 be invited? 5 feedback component? A. Agents would be there, underwriting managers, No. 6 6 A. 7 underwriters. 7 What's your educational background? Q. O. So it was a Chubb function? I have a high school education and some 8 9 A. It was a Chubb function, yes. 9 college. And you were there to socialize with agents? Q. How much college? 10 10 Correct. 11 11 A. About a year. 12 And persons in the marketplace? Q. Where did you attend college? Q. 12 13 Yes. A. Local community college. 13 How did Mr. Baillie conduct himself during 14 Q. What's the name of it? 14 15 these March Madness functions? A. Community -- Community College of Allegheny 15 A. I would have to say professionally. He went 16 County, in Pennsylvania. 17 around, he talked to different people, held conversations. 17 Q. Community College of Allegheny --18 We had it in a local pool hall/bar situation, and we played

- A. Allegheny County. 18
- 19 Q. -- County?
- A. Um-hmm (nodding head affirmatively). 20
- 21 Q. Pennsylvania?
- Um-hmm (nodding head affirmatively). 22
- 23 What city is that?
- Pittsburgh.

- 20 Q. Was he a pretty sociable guy?
- 21 A. Yes.

19 pool.

23

- Customers seemed to like him? 22 Q.
  - To the best of my knowledge.
  - Other than these March Madness functions, Q.

5

8

18

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1 were there any other social functions that you can recall

2 involving Mr. Baillie?

A. We had a branch -- what did we call it? It

4 wasn't a marketing thing. It was a -- oh, gees, I can't

5 remember the word now. It was a branch function where all

6 the departments presented their services, and agents would

7 come in and they could go from department to department and

8 see the different services that we had in products -- a

9 product fair is exactly what we called it.

10 O. Product fair?

A. Yeah, one that I know of over the tenure that

12 I had.

11

3

13 Q. How did Mr. Baillie conduct himself during

14 that product fair?

15 A. To my knowledge, professionally. I didn't

16 see him a lot during that process. He was pretty much

17 traveling all around.

18 Q. Did you ever observe any unprofessional

19 conduct by Mr. Baillie or when he did something that you

20 did not feel was in the best interest of Chubb?

21 A. In my opinion, the unprofessional conduct

22 that I would relate to would my being -- there were a

23 couple of meetings that I was with him in with agents when

24 we were with clients where, again, he would interfere with

4.1

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1 what I was trying to do in selling loss control, and he

2 would interrupt me or say things that we could do. And, to

3 me, that was unprofessional.

4 O. I understand. Other than what you've already

5 described?

6 A. In a social -- in a social situation?

Q. Yes.

8 A. I have not observed anything.

9 O. Okay. How did you learn that Mr. Baillie's

10 employment was terminated by Chubb?

A. The day that he was terminated, he came over

12 and said that he was leaving and said good-bye.

Q. Where did this occur? In the office?

14 A. Yes.

11

18

21

23

O. Tell me what you recall about that, him

16 coming over and telling you he was leaving. Was this a

17 meeting with the entire office?

A. No. He came to my individual office

19 personally, came in, just said that he was leaving Chubb

20 and said good-bye, and that was really the whole thing.

Q. Did he say why he was leaving Chubb?

22 A. No

Q. Did he say he had been fired or terminated?

24 A. No.

1 Q. Did you ask him?

2 A. No.

O. How long was the conversation?

4 A. Maybe a minute or two.

O. Were you surprised at that time that he was

6 leaving Chubb?

7 A. No, I wasn't surprised he was leaving.

Q. Why not?

9 A. I knew -- I think there was a sense

10 throughout the branch that there was tension or problems.

11 I think everybody -- even today, people look around and

12 say, "Oh, it looks like so and so might be in trouble," or

13 whatever, and it's a typical office gossip type of thing.

14 So I wasn't surprised that there were things going on. I

15 was surprised that he got terminated, yes.

16 Q. Okay. Why would you say you were not

17 surprised things were going on? What do you mean by that?

A. I'm not surprised that there might have been

19 discussions with him and senior management, because we had

20 changed some of our functions. Again, when we first --

21 when I first got there, we had a true regional setup. Doug

22 was the regional branch manager, and there were other

23 branches or branch managers that reported to him.

During my tenure, we changed that

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1 arrangement, and we no longer had a true regional setup.

2 Doug was no longer, in essence, the true regional manager.

3 These other branch managers who at one time reported to him

4 were now reporting directly to the zone manager.

5 Q. To Mr. Szerlong?

6 A. Yes.

7 Q. Do you know why that change was made?

A. That was made corporate-wide. I have no

9 idea. That was a corporate decision by senior management.

10 And, to be honest with you, they didn't ask for my

11 approval.

8

23

12 Q. Do you know if that was a corporate decision,

13 or if that was Mr. Szerlong's decision?

14 A. That was a corporate decision. That happened

15 on a Nationwide basis.

16 O. Who were the persons that would have made

17 that decision? The CEO?

18 A. Yeah, senior management.

19 Q. Does that mean that all of the regions, the

20 former region managers, no longer had branch managers

21 reporting to them?

22 A. That was my understanding, yes.

Q. Not just the Northern Zone or the Ohio Valley

24 Region, but other regions?

- 1 A. That was my understanding, yes.
- Q. Other than what you've just described, were
- 3 there any other things that were going on at the time that
- 4 caused you to not be totally surprised when Mr. Baillie was
- 5 let go?
- 6 A. No. I'll tell you, I didn't focus -- I tried
- 7 not to focus on other people's problems or ups or downs,
- 8 whether they be the managers, the branch managers or
- 9 others. I really tried to focus on what I had to do in my
- 10 job and trying to do it the best I can.
- 11 Q. That's where your attention was directed?
- 12 A. Yes.
- 13 Q. Okay. Before Mr. Baillie was terminated, had
- 14 Ms. Haggard contacted you and asked you any questions
- 15 regarding Mr. Baillie's performance?
- 16 A. Not that I recall.
- 17 Q. Do you know if Mr. Szerlong ever contacted
- 18 you prior to Mr. Baillie's termination and asked you any
- 19 questions regarding Mr. Baillie's performance?
- 20 A. No, he did not.
- Q. Okay. For that matter, did anyone prior to
- 22 Mr. Baillie's termination contact you and ask you any
- 23 questions concerning Mr. Baillie's performance?
- 24 A. No, they did not.

- Page 54
- 1 Q. Since his termination, have you been involved
- 2 in any discussions relating to his termination?
- 3 A. Not really.
- 4 Q. Has there been any scuttlebutt around the
- 5 office about why Doug was terminated?
- 6 A. Not that I can recall. I mean, there were --
- 7 groups of managers got together and discussed things, but I
- 8 don't recall ever being involved in that. To be honest
- 9 with you, no, I really didn't. I, again, focused on what I
- 10 had to do. I really didn't (did not finish).
- 11 Q. As we sit here today, do you have any
- 12 understanding as to the reasons why Mr. Baillie was
- 13 terminated?
- 14 A. No, I really don't.
- 15 Q. Since his termination, have you had any
- 16 discussions with Diane Haggard regarding Mr. Baillie's
- 17 termination?
- 18 A. No.
- 19 Q. Any discussions since his termination with
- 20 Mr. Szerlong about Mr. Baillie's termination?
- 21 A. No
- Q. Have you had any conversations with Doug
- 23 Baillie since he was terminated?
- 24 A. No.

- Q. Other than the one office -- or the one
- 2 meeting in your office where he informed you --
  - A. No.
- 4 O. -- have you had any communications with him
- 5 whatsoever?
- A. No.
- 7 Q. Correspondence? E-mails? Telephone
- 8 messages?
- 9 A. Nothing that I can recall.
- 10 Q. So the last day you talked to Doug Baillie
- 11 was when he was in your office?
- 12 A. That's the last thing I remember.
- 13 Q. Other than Chubb's counsel, has anyone from
- 14 Chubb come, since his termination, and interviewed you
- 15 about Mr. Baillie?
- 16 A. No.
- Q. Can you describe a little bit about the Loss
- 18 Control Department? And this would have been during the
- 19 period of time that Mr. Baillie served as the region branch
- 20 manager. How many direct reports did you have?
- 21 A. Oh, man. I had one, two, three in
- 22 Cincinnati; one, two, three, four -- seven direct reports;
- 23 three in Cincinnati and four in Indianapolis.
- O. Who were the three in Cincinnati?
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- A. I'm sorry. I'll correct that. There were
- 2 also two others in Louisville. So that would be nine.
- 3 O. Who were the three in Cincinnati?
- 4 A. At that time?
- 5 Q. Their positions.
- 6 A. The first time when I first got there, there
- 7 were Tom Silbernagel, and he was a loss control rep.
- 8 Okay. Now I can't remember the risk
- 9 consultant -- Dave Dorsey. And Mark Lario, who was a loss
- 10 control rep. That's when I first got there. Now, this
- 11 staff changed over time. Okay.
- Q. Who were the staff persons that you felt he
- 13 interfered with when he would ask them to do certain tasks
- 14 without first coming to you?
- 15 A. The two loss control reps.
- 16 Q. And their names?
- 17 A. Tom Silbernagel and Mark Lario.
- O. Other than those two persons, were there any
- 19 other persons who were direct reports to you that you felt
- 20 he interfered with?
- 21 A. No.
- 22 Q. During the period that Mr. Baillie served as
- 23 the region branch manager, did the profitability for Loss
- 24 Control improve?

Page 15 of 16 ZDINAK (8/20/03) Filed 09/15/2003 Case 1:02-cv-00062-SAS Document 43-2 Condenselt! BAILLIE v. CHUBB Page 59 Page 57 1 office in passing, and I really --A. We weren't a profit center. i Q. Less interaction than you and Mr. Baillie Fair enough. 2 3 had? MR. MONTGOMERY: So the answer is no. 3 A. Yeah. I guess the biggest difference that's MR. NAPIER: I think the answer is no, right. 4 4 5 noticeable is that Doug was always there. Sometimes when Q. All right. I think before Mr. Baillie, the 6 you didn't want him there, he was there. 6 region branch manager, was it a Mr. Reynolds? Q. There, meaning physically? A. Yeah. Bill Reynolds was his name, yes. 7 A. Physically there. Q. Was there any time that you reported to 8 8 Q. In the office? 9 9 Mr. Reynolds? A. In your office, involved in something or 10 A. No. 10 11 whatever. Let me put it this way. Jerry -- what I see Q. Did you ever hear any criticisms regarding 11 12 Jerry doing is typical of what I've seen other branch 12 Mr. Reynolds? 13 managers do in the 16 years that I have been with Chubb, A. No. 13 14 which is consistent. Doug's was inconsistent with what I Q. Have you heard or been told any reasons as to 14 15 was used to. 15 why Mr. Baillie has brought a lawsuit? Q. And that's in terms of his interference, as 16 16 A. No. 17 you perceived --Q. What's your understanding as to why he's 17 A. Yes. 18 18 brought a lawsuit? 19 Q. -- in your loss control function? A. I really don't know. I never -- it's never 19 20 really crossed my mind. To be honest with you, when Doug A. Right. 20 MR. NAPIER: Why don't we take a few minutes 21 left, again, I continued to concentrate on my job, worked 21 break. I think I'm about done. 22 for my new managers, and really didn't concern myself with 22 23 (At which time a brief recess was taken from 23 any of that that was going on. 2:26 p.m. until 2:30 p.m.) The first I realized there was anything going 24 24 Page 60 Page 58 MR. NAPIER: All right. Why don't we go back 1 on is, when the lawsuit first came, we were all pulled in 1 on the record. 2 the executive conference room and were told about the 2 O. We talked earlier about whether or not you 3 lawsuit by Chubb's general counsel. And after that, we 3 4 made any complaints or expressed any concerns about Doug 4 were told not to talk to anyone. I left. I went about my 5 Baillie, and you mentioned Mr. Neary, Ms. Haggard, 5 business. The next time I heard anything is when I got 6 Mr. Hernandez, never to Mr. Szerlong. Did you also 6 called for this. 7 complain or express concerns to Mr. Ekdahl? O. Okay. Other than the comments made by A. Yeah. I recall talking to Jim Ekdahl. 8 8 general counsel, which I'm not asking you about, no one Who is Jim Ekdahl? 9 else ever came up to you and wanted to discuss the lawsuit? 9 Jim Ekdahl is the Zone Human Resources 10 10 11 Manager. Ms. Haggard never discussed the lawsuit with 11 Q. Q. When did you talk to Mr. Ekdahl regarding 12 you? 12 13 Doug Baillie? 13 A. When he made a branch visit. Periodically, Mr. Szerlong never discussed the lawsuit with 14 14 15 he would make branch visits to the branches in the zone. 15 you? 16 And I don't recall the specific month or time, but I know 16 17 it was during one of his branch visits to the zone. He

23

Who is the current region branch manager? 17

Jerry. 18 A.

Q. Butler? 19

A. Butler. 20

21 All right. A lot of names.

22 A.

O. How is Mr. Butler as a boss? 23

A. I don't work for Jerry. I see Jerry in the 24

Q. Did you elaborate on what those concerns 24 were?

22 had been talking to Diane about my concerns with Doug.

18 would come to each manager and discuss with each manager

19 what was going on, did they have any, you know, problems,

21 whatever. And I believe what I expressed to him was that I

20 complaints, anything they needed to talk to him about,

1 A. I don't recall. 2 Q. Where did that conversation take place? 3 A. I believe in my office. 4 Q. And this was "you mentioned this just. 5 during a conversation with him when he solicited from you any concerns that you had? 7 A. Yes. 8 Q. But you didn't go into any details? 9 A. Not to my recollection. 10 Q. Do you know when that branch visit occurred? 11 A. No, I don't. 12 Q. Do you know what year? 13 A. I would say it's "= he came "he came in 14 2000 and 2001. He would visit each year. 15 Q. Do you recall whether this was in the first 16 half of Doug Baillie's terms or the second half? 16 half of Doug Baillie's terms or the second half? 17 A. I don't recall. 18 Q. Was anyone else present during that 19 conversation? 20 A. No. 21 Q. Anything cise about the conversation that you 22 can recall sitting here today, other than what you've 23 already expressed? 22 A. No. 24 Page 62 2 Q. Did Mr. Ekdahl ever get back to you in 2 responses to any comments you may have made to Mr. Baillie? 3 A. No. 4 Q. Did Mr. Ekdahl ever get back to you in 2 that she had talked to Mr. Ekdahl regarding Doug Baillie? 4 A. No to my recollection. 10 Q. Other than those persons, including 8 Mr. Ekdahli, was there anyone else that you ever expressed 9 concerns or complaints to regarding Doug Baillie? 4 A. No to my knowledge. 5 CERTIFICATE 5 STATE OF ORD 2 5 STATE OF ORD 3 5 SEVERTANE All right. Thank you. I don't think I have any other questions. Thanks for coming. 8 Mr. RAPIER. All right. Thank you. I don't think I have any other questions. Thanks for coming. 8 Mr. RAPIER. All right. Thank you. I don't think I have any other questions. Thanks for coming. 8 Mr. MANTGOMERY. We would like the opportunity to review and sign. 9 DEPOSITION CONCLUDED AT 2:37 P.M. 16 DEPOSITION CONCLUDED AT 2:37 P.M. 16 CERTIFICATE 18 STATE OF ORD 2 18 STATE OF ORD 2 2 STATE OF ORD 3 2 STATE OF ORD 3 2 STATE OF ORD 3 3 A. No. 19	Q. Where did that A. I believe in my Q. And this was S during a conversation w any concerns that you ha A. Yes. Q. But you didn't A. Not to my reco Q. Do you know w A. No, I don't. Q. Do you know w A. I would say it' A. I would say it' A. I don't recall. A. I don't recall. Q. Was anyone el conversation? A. No.	_	_	
Q. Where did that conversation take place? A. I believe in my office. Q. And this was - you mentioned this just during a conversation with him when he solicited from you my concerns that you had? A. No, and the first Q. Do you know when that branch visit occurred? A. No, I don't. Q. Do you know what year? A. I would say it's he came in A. No, I don't. Q. Do you recall whether this was in the first A. I would say it's he came in A. I don't recall. A. I don't recall. A. I don't recall. A. I don't recall. A. No. C. Was anyone else present during that C. Was anyone else present during that C. Q. Did Mr. Ekdahl ever get back to you in response to any comments you may have made to Mr. Baillie? A. No. C. Q. Did Mr. Ekdahl regarding Doug Baillie? A. No. to my knowledge. Q. Other than those persons, including Mr. Ekdahl, was there anyone else that you ever expressed concerns or complaints to regarding Doug Baillie? A. Not to my recollection. C. ERTIFICATE  A. Roundard position I never went to Chicago. C. ERTIFICATE  A. Not to my recollection. C. ERTIFICATE  A. Not to my recollection. C. ERTIFICATE  A. Roundard position I never went to Chicago. C. ERTIFICATE  A. Not to my recollection. C. ERTIFICATE  A. Not to my knowledge. C. During that the conversation that you worked to Mr. Ekdahl regarding Doug Baillie? COUNTY OF HAMILTON: COUNTY OF HAMILTON: COUNTY OF HAMILTON  A. I mental and the dead to my the truth; that the concerns or complaints to regarding Doug Baillie? COUNTY OF HAMILTON: COUNTY OF HAMILTON  A. I mental and	Q. Where did that A. I believe in my Q. And this was S during a conversation w Gany concerns that you ha A. Yes. Q. But you didn't A. Not to my reco Q. Do you know w A. No, I don't. Q. Do you know w A. I would say it' A. I would say it' A. I don't recall. A. I don't recall. Q. Was anyone el Conversation? A. No.	conversation take place?	_	
3 A. I believe in my office. 4 Q. And this was — you mentioned this just 5 during a concerns that you had? 7 A. Yes. 8 Q. But you didn't go into any details? 9 A. Not to my recollection. 10 Q. Do you know what year? 11 A. No, I don't. 12 Q. Do you know what year? 13 A. I would say it's — he came in 14 2000 and 2001. He would visit each year. 15 Q. Do you recall whether this was in the first 16 half of Doug Baillie's tenure or the second half? 17 A. I don't recall. 18 Q. Was anyone else present during that 19 conversation? 20 A. No. 21 Q. Anything else about the conversation that you 22 can recall sitting here today, other than what you've 23 already expressed? 24 A. No. 27 Q. Did Mr. Ekdahl ever get back to you in 28 response to any comments you may have made to Mr. Baillie? 3 A. No. 4 Q. Did Ms. Haggard ever follow up or say to you 3 that sisk had talked to Mr. Ekdahl regarding Doug Baillie? 4 A. Not to my knowledge. 5 Q. Do ther than those persons, including 8 Mr. Ekdahl, was there anyone else that you ever expressed 9 concerns or complaints to regarding Doug Baillie? 10 A. Not to my knowledge. 11 Q. Other than those persons, including 12 were there other occasions when you would come in contact 13 with him? 14 A. If I made a trip to Chicago. But when I was is in a regional postition I never went to Chicago. The only for the trime I would see him is — and in a zone position, 17 I'd go to Chicago, and I'd see him then, but (did not find finish)— 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 19 Q. When you worked for Mr. Baillie, or Mr. 20 Did When you worked for Mr. Baillie, or Mr. 21 When generaliston expirers: Represent Esimenson, 1848, CBR. 22 Mr. Regardian expirers: Represent Esimenson, 1848, CBR. 23 Mr. Regardian expirers: Represent E	A. I believe in my Q. And this was 5 during a conversation w 6 any concerns that you he 7 A. Yes. 8 Q. But you didn't 9 A. Not to my reco 10 Q. Do you know w 11 A. No, I don't. 12 Q. Do you know w 13 A. I would say it' 14 2000 and 2001. He wo 15 Q. Do you recall w 16 half of Doug Baillie's te 17 A. I don't recall. 18 Q. Was anyone el 19 conversation? 20 A. No. 21 Q. Anything else 22 can recall sitting here to	conversation take place?	2	O. Have you ever been involved in offering
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22 A. Not to my knowledge. 22 June 22, 2008 Notary Public - State of Ohio	22 A. Not to my kno	ovuledae	122	
23 Q. Are you aware that Chubb has a severance 23	23 Q. Are you awar	owicage.	1-2	2 June 22, 2008 Notary Public - State of Ohio
24 policy?	24 policy?	_		2 June 22, 2008 Notary Public - State of Ohio